## **Course duration**

1 day

## **Course Benefits**

- Learn about interpersonal communication styles and techniques.
- · Learn communication styles and methods.
- Learn about verbal and nonverbal communication.
- Learn about the importance of first impressions.
- Learn to give feedback and empower employees.
- Learn to communicate with peers, supervisors, and subordinates.
- Learn to communicate with customers and vendors.
- Learn about interpersonal communication styles and techniques.

## **Course Outline**

- 1. Communication styles and methods
  - 1. Communication styles
  - 2. Verbal and nonverbal communication
- 2. First impression and building rapport
  - 1. The importance of first impression
  - 2. Communicating to build rapport
  - 3. Building positive relationships
- 3. Building relationships through feedback
  - 1. Importance of providing feedback
  - 2. Providing feedback
- 4. Supervisors
  - 1. Understanding supervisor styles
  - 2. Handling human resource issues
- 5. Colleagues and subordinates
  - 1. Communicating with colleagues
  - 2. Communicating with subordinates
- 6. Customers and vendors
  - 1. Communicating with customers
  - 2. Communicating with vendors
- 7. Organizational culture
  - 1. Understanding organizational cultures
  - 2. Cultural networks
  - 3. Managing physical culture
  - 4. Managing emotional culture

## **Class Materials**

Each student will receive a comprehensive set of materials, including course notes and all the class examples.